COMPAMED
Turning Cutting-Edge Technologies into Your Business Advantages

Promoted by ISRAEL Inspired by innovation

COMPAMED 2017
Düsseldorf, November
Hall 8B, Stand L33
On behalf of the Israel Export Institute, I would like to invite you to review this catalog of some leading Israeli technological solutions and companies in the field of Advanced Manufacturing Industry.

Advanced manufacturing is a cluster of activities which either depend on the use and coordination of information, automation, computation, software. Sensing and networking, and make use of advanced materials & emerging capabilities enabled by physical and biological sciences (nanotechnology, chemistry, biology, etc.). It involves new methods to manufacture existing products and especially the manufacturing of new products emerging from advanced technologies.

In this catalog, there are companies in the following categories:

- Raw materials, Biocompatible Coatings and Pre-products
- Structural elements & components
- Equipment and technologies for the manufacturing
- Tubings and Tubing Equipment
- Fixations and Wearables for Medical Devices
- Packaging and Services
- Microsystem technologies and Nanotechnologies
- Electronic Manufacturing Services & Components
- Programmable Electrical Medical Systems: Quality Assurance, Quality Systems
- Complex OEM: Machining, Polishing, Deburring, Assembly
- Optical Engineering Services

We would like to take this opportunity to invite you to visit Israeli National Pavilion at COMPAMED 2017 and meet with these companies, to learn more about the ways to make your product better.

Tomer Epstein, Manager, Medical Device & HealthCare IT Sector
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www.export.gov.il
Israel Inspired by Innovation at COMPAMED 2017

The Israel Export and International Cooperation Institute is your premier gateway for doing business with Israeli companies. Established and funded by the government and the private sector, IEICI’s expertise in technology and product scouting, joint ventures and strategic alliances with Israeli companies spans more than half a century. Whatever your field is, IEICI offers access to relevant businesses and government resources. IEICI will provide the information you need to connect, negotiate and do business all over the world.

The IEICI’s Life Science Department is the leader in business matching between the more than 1,300 companies in the Israeli life science industry and worldwide business partners at all levels. It has a proven ability to identify and match suitable potential business partners, organize one-on-one business meetings, and is a focal point for contacts with the government as well as with industry.

The IEICI is the major organizer of Israeli companies’ participation at COMPAMED 2017. Discover Israeli Life Science Industry with IEICI.

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The Foreign Trade Administration at COMPAMED 2017

The Foreign Trade Administration (FTA) at the Israeli Ministry of Economy and Industry manages and supports Israel’s international trade and trade policy. Through our headquarters in Jerusalem together with over 40 economic and trade missions in key financial centers throughout the world, the FTA promotes Israel’s economy worldwide.

Israel’s economic and trade missions are at the forefront of the Israeli government’s efforts to boost our industries in foreign markets. Our team of highly experienced economic representatives and business consultants provide a wide range of services to Israeli companies and to the international business community.

The FTA is divided into three main divisions, each promoting the Israeli economy in distinct and significant ways:

• The Trade Promotion Division – works to ensure the continued development of Israel’s exports.

• The Trade Policy and International Agreements Division – responsible for Israel’s free trade agreements, maintaining and developing inter-governmental relations and addressing regulatory barriers that affect Israeli industry.

• The International Projects and Financing Division – offers different programs that support Israeli companies in their business operations abroad.

At COMPAMED 2017, for the 3rd consecutive year, together with the 10th consecutive year at MEDICA, our Economic and Trade Missions around the world will continue to work on connecting the international business community with Israel’s innovative Medical Devices Industry, as it has done in previous years with great success.

For contact details of the FTA’s Economic Missions abroad, please see page 16

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ANV Laser Industry Ltd.

Company at a Glance

ANV Laser Industries Ltd. specializes in precision laser cutting, laser welding and advanced thermal and chemical treatments.

Our services are performed on all possible geometries, on both tubes and plates.

With our state-of-the-art laser equipment and our automated computerized manufacturing processes, we provide high-precision laser cutting of the most complex components, in a wide variety of metals and for a broad range of industrial applications.

Our portfolio of components includes Nitinol stents, percutaneous heart valve frames and other medical devices. ANV-Laser applies the latest micro-machining and finishing techniques for rapid response prototypes, pilot line and full scale manufacturing.

Technology/Products/Services

- Advanced laser-cutting techniques that are critical to producing high-end results. Our services and capabilities.
- Advanced laser welding and micro laser welding techniques. With small Heat Affected Zones, minimal distortion and high finishing standards, laser welding is the ideal joining methodology for complex, delicate medical micro-devices.
- Laser drilling.
- Advanced heat treatment: NiTi shape setting, Af setting and other.
- Electro polishing techniques rounds edges, polishes and smoothing metal surfaces and improves the corrosion resistance of sophisticated medical devices.
- Rapid response prototyping - Working from sketches or engineering drawings and in close communication with the customer, we provide quality prototypes in as little as three days.
- Customer support - ANV Laser Industries supports its customers with unique expertise in material selection, material properties, mechanical design, FEA analysis and manufacturing. We help you optimize your product design for performance, reliability and cost-effective manufacturability.

Goals

Objectives: New possibilities for cooperations.
Target Businesses: R&D companies, Start-up companies, OEM companies.
Target Countries: China, USA, Europe.
Electric Fuel

**Category:** Electrical and electronic components  
**Sub-Category:** Batteries

### Company at a Glance

Electric Fuel specializes in the development and manufacturing of standard, off-the-shelf and custom portable power systems, rechargeable batteries and chargers. Established in 1985, Electric Fuel's expertise includes the design and manufacture of electrochemical cells, battery packs, charging systems and smart charging electronics.

Our battery experts work with your designers to create the power system (power source, electronics and charger) that fits and works best with your device. The company complies with international quality and medical standards and uses best practices for product and material traceability, safety and endurance.

Electric Fuel's customized solutions for medical devices include:

- batteries that remain stable at autoclave sterilization temperatures (130°C)
- tiny batteries that operate a device’s high power heater
- long-lasting respirator batteries capable of 12 hours of continuous clinical use
- high-power, high-energy batteries ideal for radiation treatment technologies
- multi-year lifetime batteries for medical carts that power and charge ambulatory medical equipment such as EKG machines, blood pressure gauges, US, and Wi-Fi transmitters

Electric Fuel is ISO-13485 certified, and our products have been approved according to IEC-62133 and UN-38.3; FDA, TUV, and others. Located in Israel, the company is a subsidiary of Arotech Corporation (Nasdaq: ARTX).

### Technology/Products/Services

- Technology /Products/Services:
- BMS and power management electronics
- Cell selection and optimization
- Charging boards and systems
- Electro-mechanical design
- MFG OEM or subcontract
- Testing & qualification & certification

**Products:**

- STANDARD - EMB-2020, EMB-2024
- OFF-THE-SHELF - EMB-04XX and EMB-08XX series & chargers
- CUSTOM - Batteries, chargers; Embedded chargers; Batteries for special apps (sealed, high temperature, cold temp, aerial apps)

### Goals

**Objectives:** Generate recognition of Electric Fuel as a global supplier of high quality (conforming to special requirements) medical batteries & chargers. Connect with channel partners. Locate vertical experts and consultants. Learn about market preferences. Generate sales leads.

**Target Businesses:** Medical device manufacturers; medical device design companies Subcontracting manufacturing.

**Target Countries:** Germany, Italy and other EU and international manufacturers.

[www.electric-fuel.com](http://www.electric-fuel.com)
EZMEMS

Category: Electrical and electronic components
Sub-Category: Sensors, Micro sensors, Pressure sensors

Company at a Glance

EZMEMS is an Israeli startup introducing a disruptive technology to develop and manufacture smart microfluidic polymeric chips with integrated electronics. EZMEMS is offering a new path for medical device manufacturers to improve the quality of medical treatments by developing a new generation of smart polymeric sensors. EZMEMS is focusing on the ‘weak link’ of most medical systems by transforming simple medical disposables, without sensing or control capabilities, into ‘Smart Disposables’ in an easy and cost effective way.

Technology/Products/Services

Most disposable medical devices cannot offer advanced sensing or control capabilities due to the high manufacturing, packaging and integration cost of Silicon MEMS sensors. Polymeric ‘Smart Disposables’ with enhanced sensing capabilities will offer reliable and cost effective solutions for medical disposable applications.

EZMEMS’ technology provides ‘Smart Disposable’ pressure, flow and temperature sensors as fully integrated Smart Polymeric Chips (SPC™). The design of the SPC allows intuitive and simple connections with external devices and can be easily integrated with any disposable set (e.g. infusion line). All the fluidic flow and sensing elements are embedded within the SPC and the fabrication costs are dramatically reduced while reliability and performance are highly improved. The SPC can also be integrated in any system as a ‘Plug&Play’ module with wired or wireless connectivity.

Goals

Objectives: Form business relationships with international medical device manufacturers.
Target Businesses: Medical device manufacturers.
Target Countries: Europe, US, Japan and international manufacturers.
Jonathan Bar-Or Industrial Design Ltd.

**Company at a Glance**

Jonathan Bar-Or Industrial Design Ltd. (JBD) specializes in the design, development and production of medical and wearable products that interact with the human body.

Over the years, since 1993, JBD has gained in-depth knowledge and first-hand experience in ergonomic design, product development, usability, innovative and effective technologies, smart and biocompatible materials and overall product look and feel.

JBD offers its international and local clients a full scope of product design and development services. From initial ideation to product in hand, our meticulous process is geared towards optimizing development and meeting budget requirements. Our production workshops are ISO 13485 certified, thus ensuring high quality medical products.

JBD’s multidisciplinary team includes Industrial designers, engineers, human factors specialists, textile designers and production know-how professionals. Our team works together under one roof in three perfectly synchronized units: design and development, technological textiles and serial production. Deep understanding of the whole process enables us to design and provide tailored solutions as well as medically certified production processes. Our methodological path ensures seamless transformation from creative ideas to excellent products that offer users improved usability and experience.

**Technology/Products/Services**

Jonathan Bar-Or Industrial Design Ltd. (JBD) provides a variety of in-house design, development and serial production solutions, using an assortment of materials and technologies.

At JBD we have created a carefully planned development path that has been proven effective in bringing products from concept to serial production. Our process begins with understanding the client’s requirements, writing product specifications and analyzing user scenarios. This is followed by conceptual and detailed design, mechanical engineering, prototyping, serial production and production supervision. Our production workshops are ISO 13485 certified, thus ensuring high quality products.

Supporting our meticulous process in a range of production capabilities help sustain product development. Our services range from textile technologies such as hot-melt, ultrasonic welding, sewing, and prototyping, to production of tools, various 3D printing technologies, rapid prototyping, CNC machining, silicon and PU molding, to name a few.

Additionally, we hold a large stock of advanced and medically graded materials including elastomers and textiles. Immediate access to materials expedites the sample and prototype process, enabling quick response as well as highly effective product testing.

Successfully combining product design with a broad production expertise effectively minimizes time to market.

**Goals**

**Objectives:** Present our capabilities. Create new contacts and leads for design, development, production projects. Establish collaborations with suppliers and other service providers.

**Target Businesses:** Medical and wearable product companies, startups, collaborations with other European service providers and design studios.

**Target Countries:** Europe.
MDC Medical

Category: Raw Materials and Adhesives, Tubings and tubing equipment
Sub-Category: Compounds, Co-extruded tubings, IV tubings, PVC tubings, Polyurethane tubings, Polyamide tubings, Multilayer tubings

Company at a Glance

MDC Medical develops and manufactures Medical PVC compounds suitable for extrusion or injection molding. MDC Medical formulations are DEHP free and phthalate free, and suitable for either Gama or EO sterilization. All raw materials are high quality and sourced from selected suppliers. Production plant is fully automated to ensure high efficiency and product consistency across LOTs. Furthermore, MDC manufacture Medical tubing from a variety of raw materials such as PVC, TPU, TPE, PE, PEBAX in ISO Class 8 clean room.

MDC Medical Compound and Tubing operations complies ISO 13485 quality control standard.

Technology/Products/Services

MDC Medical formulation approved by external laboratory and conforms ISO 10993 and USP Class VI. Reports will be supplied upon request. Formulations includes two groups DEHT plasticized formulations and TEHT plasticized formulations from shore hardness 55 to shore hardness 90.

In addition to standard formulations, MDC medical customizes formulations according to client’s special needs. Laboratory test report and COC is provided with every LOT supplied

Extrusion Capabilities: MDC produces extruded tubing with OD ranges from 0.5mm to 15mm and tolerances as tight as 0.01mm. Our extrusion capabilities include: Single-lumen tubing, tube marking stripe, twin, triple and quad tubing, multi layers tubing, thin-walled tubing, lay flat tubing, micro bore tubing and profiles.

Goals

Objectives: New customers, National representatives.
Target Businesses: Medical devices manufacturers, OEM disposable sets and mini sets companies, Medical sets integrators.
Target Countries: Europe, Mediterranean countries.
Medibrane Ltd.

**Category:** Raw materials and adhesives  
**Sub-Category:** Elastomers, thermoplastic, Polyurethane PU, Silicon

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**Company at a Glance**

Medibrane Ltd. is a designer, developer and manufacturer of encapsulation coatings and covers, implantable device coatings and bio-absorbable coatings and implants onto frame based devices—intended for a diverse range of minimally invasive surgical procedures, in such fields as neurology, cardiovascular, cardiology, and urology, as well as for gastroenterology.

Providing turnkey products and product components to medical device companies, Medibrane tailors the manufacturing process to each customer’s product, maximizing quality and volume, and reducing costs.

Our scientific team monitors highly intricate production, utilizing cutting-edge equipment in its state-of-the-art ISO 13485-certified manufacturing complex. Having acquired vast knowledge and proven expertise in manufacturing-process development, Medibrane handles the entire production pipeline from the customer’s prototype, through quality control, to repetitive manufacturing — providing close customer support.

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**Technology/Products/Services**

**Encapsulation coating and covers onto frame based devices**

Medibrane manufactures a variety of covers for self-expandable frames and other types of vascular and non-vascular implantable components in medical devices in diverse medical applications for such fields as gastroenterology, cardiology and urology, as well as cardiovascular, Neurology, biliary-pancreatic, respiratory and others. These durable covers manufactured in any required shape, and ensure firm adherence to any substrate material.

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**Goals**

**Objectives:** New Create value to our partners and assist in bringing their product into the market.  
**Target Businesses:** Cardiovascular and Neurovascular companies that develops frame base devices with thin wall membrane.  
**Target Countries:** Worldwide.
Pronat Medical

Category: Component parts for medical devices, consumables & electrical/electronic
Sub-Category: Fixations and wearables for medical devices, electrodes & sensors

Company at a Glance

With its skilled engineering team and experience in precise manufacturing of flexible materials, Pronat assists companies worldwide with development and manufacturing of custom medical skin fixations, wearables and patches.

We have evolved over the last 30 years as one of the most creative converters of flexible materials. Our converting capabilities permit us to perform some of the most diverse and complex die-cutting and assembly projects necessary to meet the requirements of our demanding customers. Our facilities includes, high speed laser cutting, slitting, sheeting, die-cutting, laminating, welding, routing, robotic assembly and much more. We continually invest in the latest process technology so as to maintain and develop our converting capabilities to produce parts of the highest quality.

Pronat offers support from product development all the way through to full turnkey manufacturing solutions. Services include the management of the supply chain of the base materials, sourcing and manufacturing of non-standard parts, engineering and design support, manufacturing, carrying of buffer stocks, ship to stock quality control, process validation, customized packaging and local and international shipment. Custom manufacturing processes can be rapidly set up utilizing Pronat’s highly accurate modular robotic pick and place systems which provides unique adhesive assembly solutions.

We stock and convert a wide range of biocompatible and medical grade foams, adhesives and film materials from leading manufacturers. For electronic devices we offer solutions for EMI/RFI shielding, heat management, electrical insulation and gasketing, bonding and other applications while ensuring strict regulatory compliance.

Technology/Products/Services

We provide custom skin contact solutions for medical device manufacturers including patches, electrodes, skin fixations and wearable devices. Applications include injectable drug devices, ECG sensors, cardiac monitoring, self-testing devices, temperature measurement, patient monitoring, diagnostics and muscle stimulation.

Sensors & Electrodes

Pronat supports company projects to develop and manufacture custom-made sensors and electrodes including EEG, ECG, ECT and defibrillator applications. Using a range of medical substrates and adhesive materials with different qualities and thicknesses as well as studs and printed layers we can achieve unique design functionality for your devices.

Materials & components for the electronic controls of medical equipment

EMI/RFI shielding – Thermal conductivity – Electrical insulation – Gasketing and sealing–adhesive solutions

Certification: ISO 9001-2008 and ISO 13485

Goals

Objectives: To continue to develop our expertise as a leading fixation & wearables designer and manufacturer.

Target Businesses: To support the medical device manufacturing industry.

Target Countries: Germany and the rest of Europe.

www.pronatmedical.com
Rimoni-ind Ltd.

Category: Manufacturing Services, Packaging materials, Design, Research and Development Services
Sub-Category: Mould tool-making, Insert moulding, Multicavity moulding, Precision moulding, Clean-room moulding, Injection moulding, Injection moulds, Thermoplastic moulding, Tool development, Tooling, Implant packaging, Plastics packaging, high-barrier, Caps, moulded plastic, Prototyping

Company at a Glance

Rimoni Industries, publicly traded on the Tel-Aviv stock exchange, specializes in manufacturing injection molds and in precise injection-molding for the medical, automotive, electronics and agricultural industries. Rimoni Industries is based on the idea of synergy: combining mold making craftsmanship with thermoplastic injection technology to provide a unified plastic manufacturing and assembly solution. Our expertise derives from our mold manufacturing plant established over 60 years ago. Our mold manufacturing know-how is the backbone for each project enabling high quality, cost-effective and responsive turn-key solutions. The seamless integration of services - from mold design to mold making, plastic injection, assembly, packaging and shipping - allows for full responsibility over quality control, at every stage of the production process, and provides a one-stop shop for the three step of plastic production: mold making, plastic injection and assembly. Rimoni Industries is a family-run corporation managed by the sons of the Company's founder, Mr. Yotam Rimoni. The Company employs more than 300 workers at two modern plants spanning 2,000 sqm and 12,000 sqm respectively. This year (2017), the Company opened a new 8,400 sqm state of the art plant located in the center of Israel expanding Rimoni's manufacturing capabilities.

Technology/Products/Services

Mold making is a craft, and the heart of the plastic manufacturing business. While Rimoni employs advanced computerized systems and equipment, there is no substitute for human expertise. Rimoni mold makers possess the time-honed know-how to understand customer needs and translate mold design into perfect products.

Our advance molding capabilities include: Prototype molds for complex and intricate products, Multi-cavity molds, Implementation of advance hot runner systems, Molds for micro-precision parts, Over-molding. We use state-of-the-art machinery from leading manufacturers like Blohm, Jones & Shipman, Studer, Agie, Rofin. Rimoni excels in creative, innovative solutions to difficult problems, flawless efficient creation of quality molds enables customers to bring superior products to market rapidly and at a competitive cost. Great molds make great products.

Injection Molding Division: Rimoni industries provide thermoplastic injection solution at the fine end of the production spectrum. The company offers a large and flexible manufacturing capacity with over 100 injection machines from leading manufacturers such as Engle, Arburg, Nestal and Demag, Engel. A wide range of clamping forces from 35 to 500 ton, ISO 8 (Class 100,000) Clean Room Injection capabilities with a large assembly area, round the clock operation – 24 hours a day, 365 days a year.

Our Customer list includes: TEVA, West Pharma, Alpha Bio, MIS, Degania Medical, Active Implants, Alcon, TAG medical and many others.

Goals

Objectives: Reach out to new clients that are looking for new high quality suppliers at reasonable prices.
Target Businesses: Drug Delivery Device manufacturers/developers. Medical Device companies with a need for plastic components and high volume production. Companies with a need for plastic packaging (Dental).
Target Countries: Europe (Germany, France, Italy, UK, Spain). East Coast USA, Africa.
Company at a Glance

SILORA R&D has been providing state of the art multimedia and switching solutions to leading companies in the pro AV market and the Medical vertical for over a decade.

SILORA R&D Product offering includes a wide range of patented medical grade galvanic isolated signal extenders and splitters, advanced medical Grade A/V Matrices for OR’s and a Secured KVM over IP system for distributed computer installations.

We maintain strong and close relationships with leading technology vendors enabling us to develop systems, which incorporate future technologies before their public release. The solutions we provide are robust, reliable and of the highest quality. Our products undergo extensive testing and verification to ensure flawless multimedia distribution.

If you are an early adaptor and wish to be first to market releasing products in the forefront of technology, gaining a clear advantage over your competitors, SILORA R&D is the ODM/OEM partner for you.

Technology/Products/Services

- Medical Grade Signal Galvanic Isolators:
  - 4K HDMI2.2/HDBaseT 2.0
  - DVI extender
  - DVI Splitter
  - USB splitter
  - VGA Splitter
- HDBaseT and IP based Matrices for OR’s
- HDMI 2.0 4K60 4:4:4 supporting HDR and HDCP2.2 Extender with Ethernet, RS-232, 2-way IR, ARC and POE
- HDMI 2.0 4K60 4:4:4 Video Platform Scaler
- ProAV IP Vision - AV and KVM infrastructure and management platform

SILORA R&D provide full ODM/OEM services starting from defining a detailed PRD going through product design and development including medical grade certification and all the way through manufacturing.

We specialize in complex AV solutions and KVM over IP.

Goals

Objectives:
- Seeking a partner to provide with ODM services.
- Promote our Video over IP solutions.
- Promote our ‘off the shelf’ galvanic signal isolators.

Target Businesses: Companies providing solutions that involve medical imaging.
Target Countries: US and EU markets.
Tonson-Labs

**Category:** Design, Research and Development Services  
**Sub-Category:** Embedded systems

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**Company at a Glance**

Tonson Labs is a pioneer in the development of high-end medical devices.

Providing a unique single source solution to medical device companies and entrepreneurs alike, we specialize in cutting-edge technological solutions and in the delivery of smart, reliable medical devices (Ultrasound, Vision, Ablators, Stimulators).

A professional and experienced multi-technology R&D center where advanced technology fusion is created to provide the best solutions to your project.

We nurture an experienced interdisciplinary team of top talent experts, with only the most qualified and brightest people that invent and innovate.

Specializing in top quality custom product development for the medical industry, Tonson Labs has been working with some of the world’s leading companies, helping them to design, engineer (algorithm, hardware & software engineering), optimize, prototype, and bring to market (including regulatory compliance) high quality products:

- GE Healthcare, Elcam Medical, Abbott, Cardiosonic, RAD, Lumenis, Tyco-Visonic, Rainbow Medical and more.

Quality is one of our core values and we are ISO9001 & ISO13485 compliant.

With years of experience in product development and dozens of products on the market our customer’s success is OUR success.

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**Technology/Products/Services**

A one-stop, Innovative and Experienced Leading R&D Center, specializing in cutting-edge technological solutions.

Expert in the medical devices market and in vision solutions. The Company holds ISO90001 and ISO13485 for Medical industries.

Renown for thinking “out of the box” and getting “impossible” projects to the finish line on time and with highest standards.

Portfolio of products and leading solutions include:
- Scanning ultrasound
- Catheter based ultrasound machine.
- Ablator (RF/US)
- Stimulator (Catheter based)
- Colonoscopy machine
- Endoscopy (1/3” to 1.2mm) for various uses.
- Electronic catheter guiding system.
- Automated syringe (very small size).

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**Goals**

**Objectives:** Cooperation with Medical companies.

**Target Businesses:** Medical Devices R&D companies.

**Target Countries:** USA, UK, DE, FR.
# Israeli Economic & Trade Global Offices

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